

## Bayes Law

$$\mu(E|F) = \frac{\mu(F|E)\mu(E)}{\mu(F)}$$

“likelihood” times “prior”

from:

$$\mu(E|F) = \frac{\mu(E \cap F)}{\mu(F)}$$

also

$$\mu(F) = \mu(F|E)\mu(E) + \mu(F| - E)\mu(-E)$$

## Ratio Form

$$\frac{\mu(E|F)}{\mu(-E|F)} = \frac{\mu(F|E)\mu(E)}{\mu(F|-E)\mu(-E)}$$

ratio of likelihoods times ratio of priors

derivation

$$\mu(E|F) = \frac{\mu(F|E)\mu(E)}{\mu(F)}$$

$$\mu(-E|F) = \frac{\mu(F|-E)\mu(-E)}{\mu(F)}$$

now divide

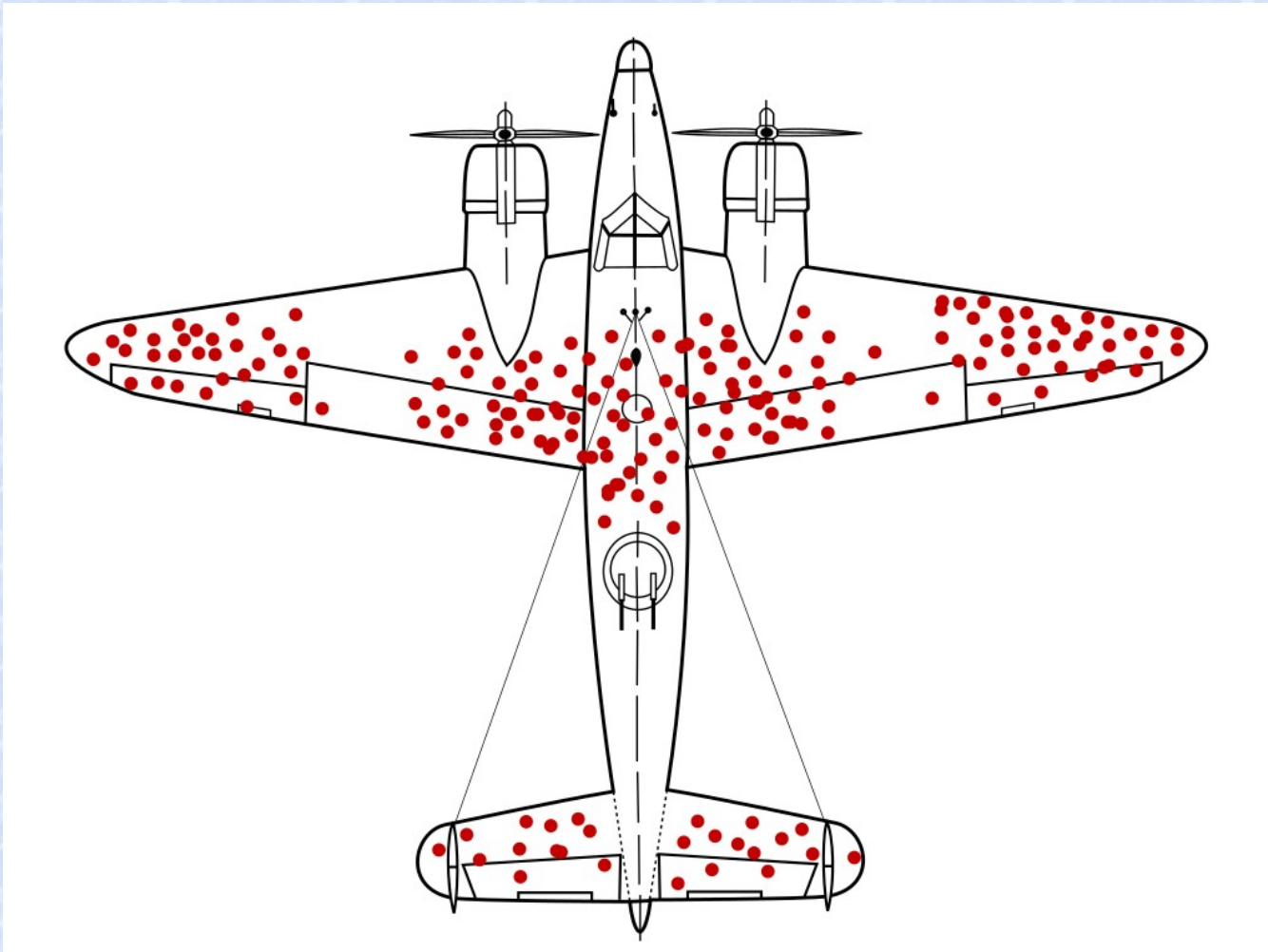
## *Kahneman and Tversky*

Steve is very shy and withdrawn, invariably helpful but with very little interest in people or in the world of reality. A meek and tidy soul, he has a need for order and structure, and a passion for detail. ( $\bar{F}$ =Steve)

Is Steve more likely to be a librarian or a farmer? ( $\bar{E}$ =farmer)

Important bit of information: there are about twenty times as many farmers as librarians

## *Sample Selection Bias*



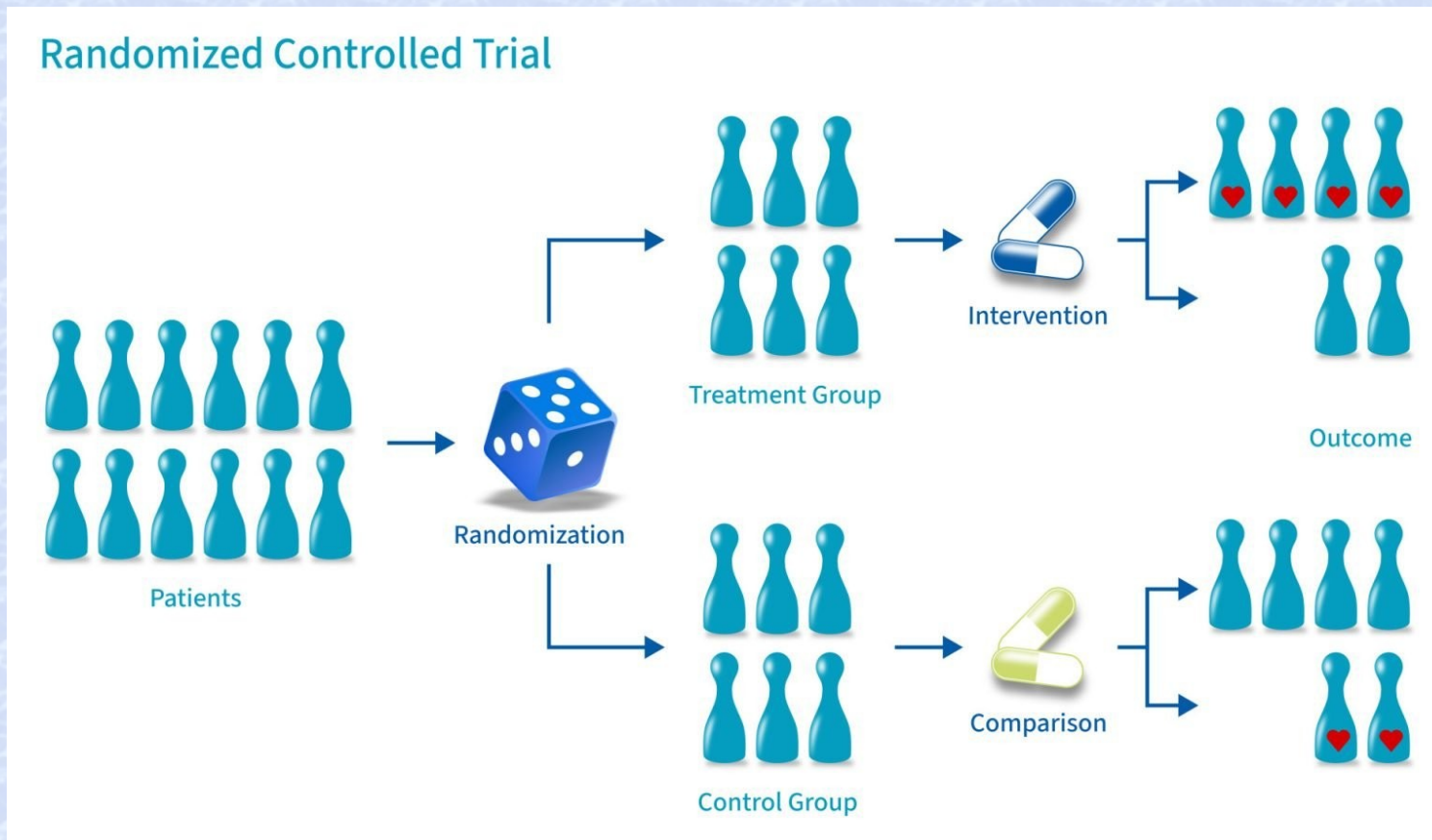
## *Using Bayes Law*

$\Pr(\text{shot}|\text{return})$  what we see

$\Pr(\text{return}|\text{shot})$  what we want

Getting these two confused is a common source of error

# What is an RCT?



## *Drug Testing*

A drug test has a 5% chance of error. A group of parolees is given the test. Of the parolees, 60% are drug users. If the test is positive how likely is it the parolee is using drugs?

E=using drugs

F=positive test

$$\begin{aligned}\mu(E|F) &= \frac{\mu(F|E)\mu(E)}{\mu(F)} \\ &= \frac{.95 \times .6}{.95 \times .6 + .05 \times .4} = .97\end{aligned}$$

## Airline Pilots

Now the test is given to a group of airline pilots of whom only 2% are drug users. If the test comes out positive how likely is it the pilot is using drugs?

$$\mu(E|F) = \frac{.95 \times .02}{.95 \times .02 + .05 \times .98} = .28$$



## *The Ann Landers Problem*

Ann Landers says that all heroin users once used marijuana, so that if you use marijuana, you will surely end up using heroin

E=heroin use

F=marijuana use

$$\mu(E|F) = \frac{\mu(F|E)\mu(E)}{\mu(F)} = \frac{\mu(E)}{\mu(F)}$$

so that if there are 100 times as many marijuana users as heroin users, using marijuana means only a 1% chance of using heroin

## *Independence*

We say two events  $E, F$  are independent if

$$\mu(E \cap F) = \mu(E)\mu(F)$$

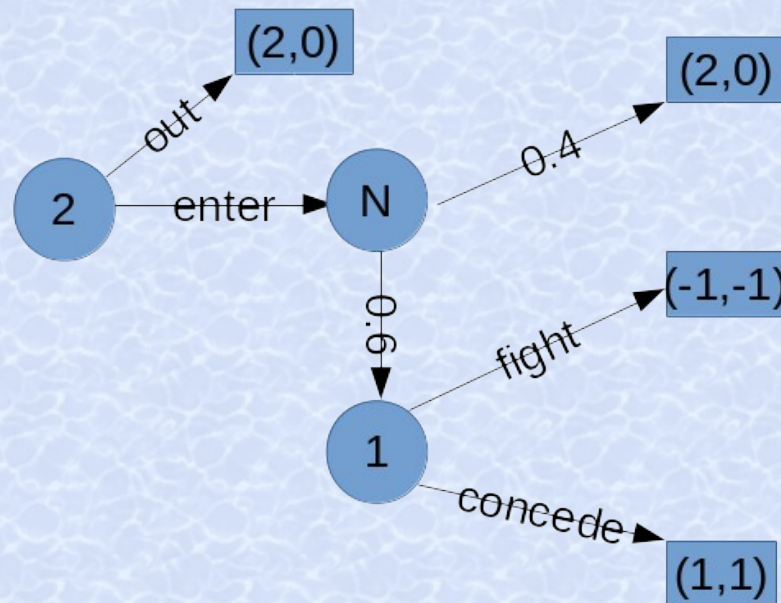
What is the conditional probability when events are independent?

$$\mu(E|F) = \mu(E \cap F)/\mu(F) = (\mu(E)\mu(F))/\mu(F) = \mu(E)$$

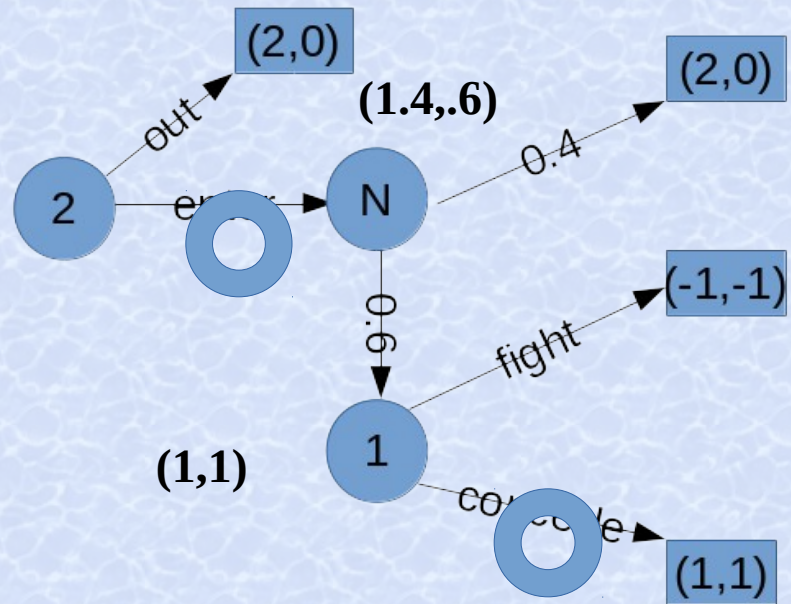
## Nature's Moves

Add an additional player "Nature" with random moves

Example: Chain Store in declining industry



## Subgame Perfection



## *The Normal Form*

	out	enter
fight	2,0	$.4(2,0)+.6(-1,-1)$
concede	2,0	$.4(2,0)+.6(1,1)$

	out	enter
fight	$2^*,0^*$	$.2,-.6$
concede	$2^*,0$	$1.4^*, .6^*$

## ***Decision Analysis***

To drill for oil or not to drill for oil? Cost \$100,000.

How much will you pay for a geological survey before drilling?

Value of Oil:

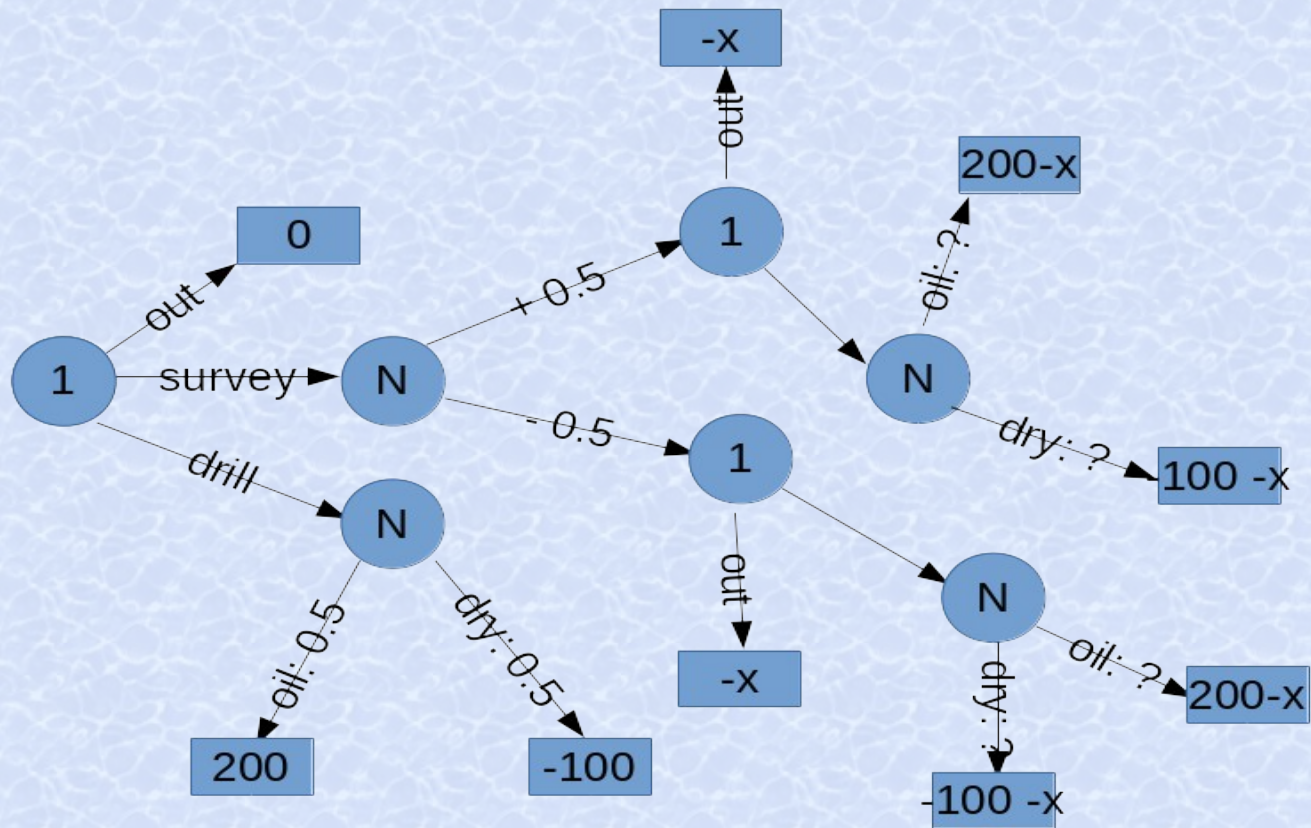
\$0 (dry) with probability 50%

\$300,000 with probability 50%

The survey has a 10% error rate

no risk aversion

## Decision Tree



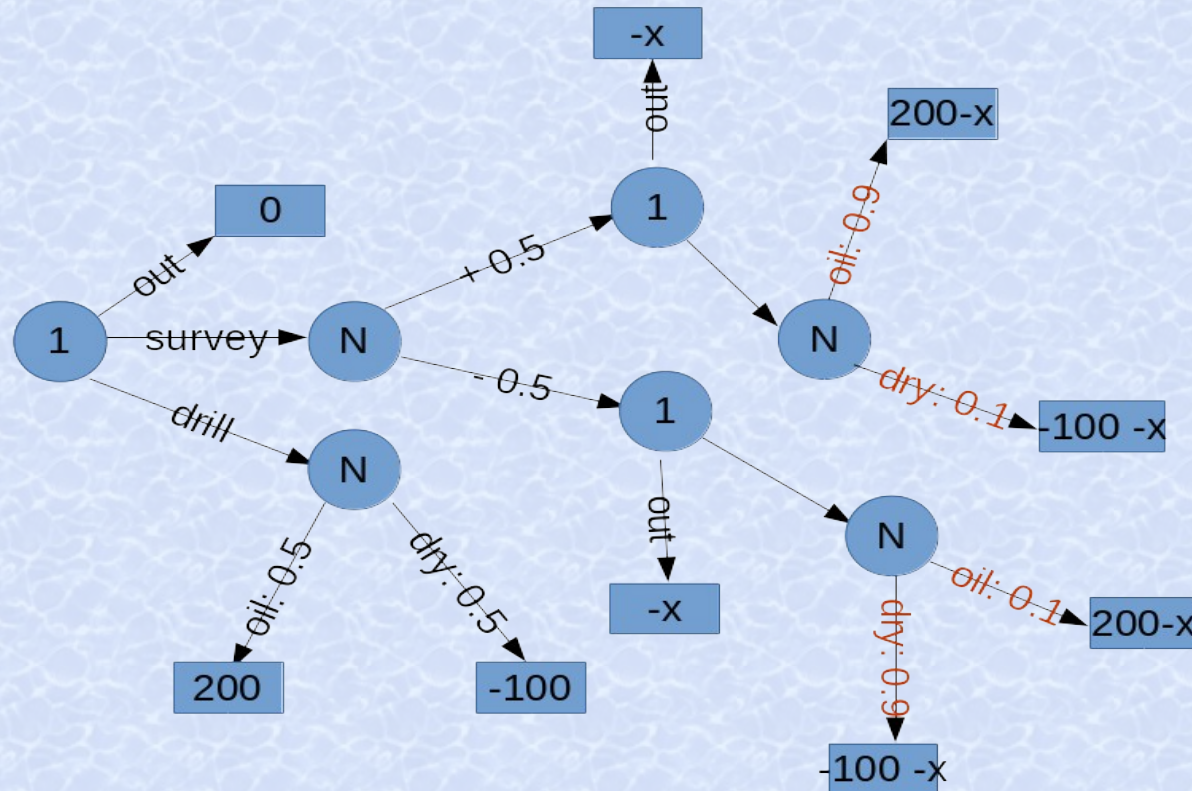
## ***Where to Put Nature's Move***

As late as possible to make it easier to do backwards induction

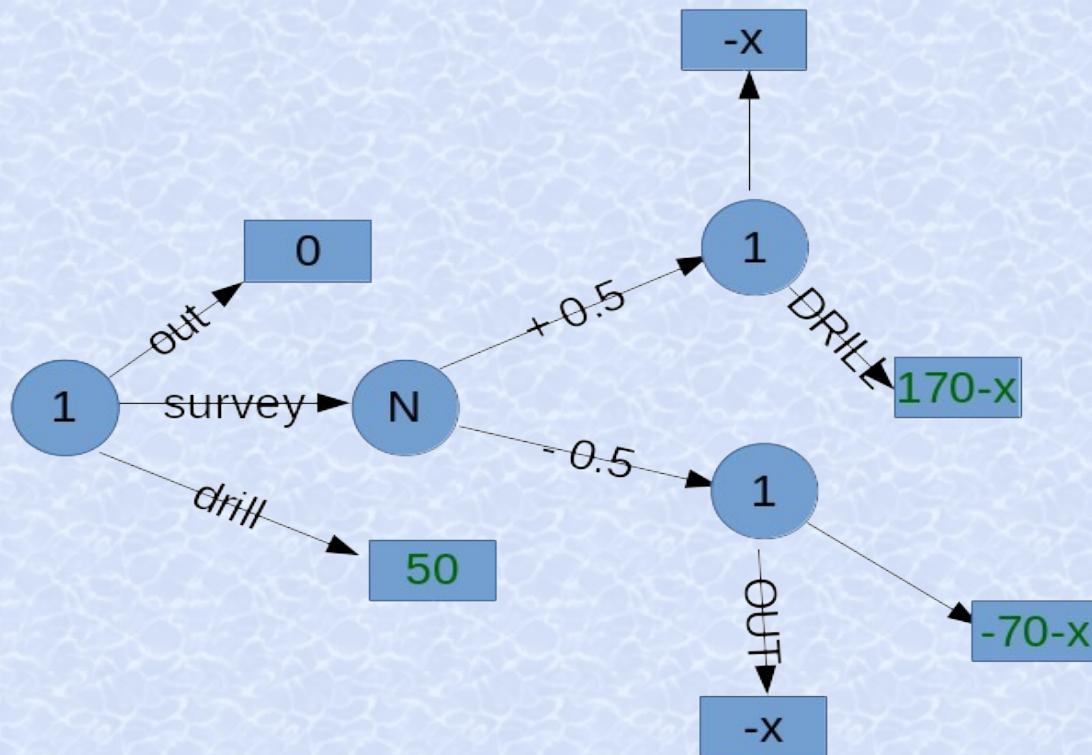


## Filling in the ?'s

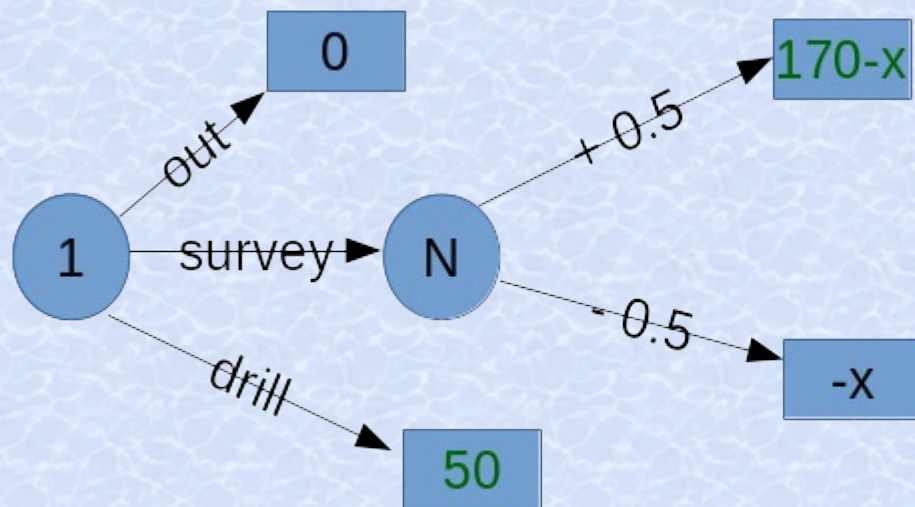
$$pr(dry|+) = \frac{pr(+|dry)pr(dry)}{pr(+)} = \frac{.1 \times .5}{.5} = .1$$



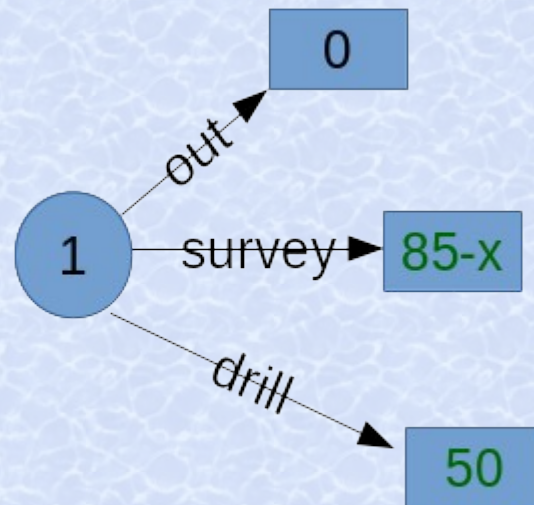
## Compute Expected Utilities



## Optimize



## *Expected Utility Again*



drill or survey; survey if  $85 - x > 50$  or  $x < 35$

## ***First Rule of Decision Analysis***

- Do not pay for information that will not change your decision
- widely violated during Covid vaccination pauses

## *Concepts*

- **Conditional probability**
- **Bayes law**
- **independence**
- **value of information**
- **first rule of decision analysis**

## ***Skill***

given information about conditional probabilities

do a cost/benefit analysis